

<b>COURSE INFORMATION</b>					
<b>Course Title</b>	<b>Code</b>	<b>Semester</b>	<b>L+P (Hour)</b>	<b>Credits</b>	<b>ECTS</b>
Export and Import Management	UTF 406	3	3+0	3	4
<b>Prerequisites</b>	None				
<b>Language of Instruction</b>	English				
<b>Course Level</b>	Bachelor (First Cycle)				
<b>Course Type</b>	Compulsory				
<b>Course Instructor</b>	Assist. Prof. H. Bilgehan YAVUZ				
<b>Assistants</b>					
<b>Goals</b>	Import and analyze the export application, interpret, how in every phase of the system is working and provide information on solutions to the problems encountered, students of the changing environment in international trade and to help them understand their policies with the approach to the export companies.				
<b>Course Content</b>	This course is the study of foreign markets and the choice of international trade terminology, import-export risks, pricing and reimbursement procedures, export-import organization, foreign trade regulations in the import and export enterprises, which take foreign trade and trade finance issues.				
<b>Learning Outcomes</b>	<ol style="list-style-type: none"> <li>1. International trade, finance and information in the field of management to develop and deepen</li> <li>2. To define the company's policy for import and export</li> <li>3. Evaluation and selection of export and import markets</li> </ol>				

<b>COURSE CONTENT</b>		
<b>Week</b>	<b>Theoretical</b>	<b>Practice</b>
1	Foreign Trade Definitions, Objectives of Foreign Trade, Foreign Trade Development Process, Types of Foreign Trade, Foreign Market Trade Input Methods, Benefits of Foreign Trade, Foreign Trade Theories	3
2	Export Concept, Types of Export, Import Regime, Collection Figures, Collection Periods, Cost of Collection Export, Export Controls, Major Financing Methods	3

3	Import concept, Import Regime Decision, Import Regulations and Notification Regarding imports, the classification of imported goods (Species), to be Considered in imports Matters, Transaction Process in import, the importer Major Financing Methods	3
4	Definition and Scope of Foreign Exchange, Foreign Trade, Foreign Exchange Liabilities, used in the Foreign Exchange Certificates	3
5	Payment in advance, cash on delivery payment, remittance document / Poliçel Sales, Acceptance Credit Against Trade Consignment Exports offset the payments, letters of credit (letter of credit-L / C)	3
6	The Importance Of Agreement in Foreign Trade	3
7	International Forms of delivery, customs Regime	3
8	Midterm Exam	3
9	State aid for Executing Public Institution, Types of Support	3
10	Objectives of State Aid Decision State Aid covered Major, Major State Aid	3
11	Exporters' Association to Membership Operations, check the Exporters Association	3
12	Customs Tax, KDV Requirement for Foreign Trade, Anti-Dumping and Countervailing Duty Tax, Inward Processing Permit,	3
13	Documents used in foreign trade transactions	3
14	Foreign Trade Financing methods	3
15	Currency Derivatives in Foreign Trade	3
16	Final Exam	3

**RECOMMENDED SOURCES**

1. İhracat ve ithalat Yönetimi, Editörler:Editör : Meltem Onay, Mine Yilmazer

2.

3.

**Course Workload**

Event	Number	Contribution (%)
Midterm Exam	1	40
Final Exam	1	60
Project	1	0
Assignment	1	0
	<b>Total</b>	<b>100</b>